

Production (P) & Sale (S) of Vehicles
Historical Data

		From 1995 onwards																												
CAR		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	
		1995-96	1996-97	1997-98	1998-99	1999-00	2000-01	2001-02	2002-03	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	
1300-1600cc (2000cc Diesel)																														
Honda (Civic)	P	4,666	3,922	4,071	3,928	4,744	5,824	4,615	4,610	5,998	12,359	12,274	5,610	5,813	4,985	5,648	6,408	5,396	9,608	10,020	8,341									
	S				3,794	4,871	4,873	4,625	4,637	6,097	12,352	11,998	6,513	5,762	4,662	5,908	6,365	4,977	9,950	9,933	7,805									
Honda (City)	P								3,386	3,786	7,417	11,771	17,606	10,461	8,220	6,755	7,852	9,294	7,089	11,638	13,585	15,930								
	S									3,382	3,749	7,271	11,714	16,136	11,848	8,439	6,482	8,212	9,121	7,142	11,285	13,741	15,817							
Honda (Civic & City) Total	P	4,666	3,922	4,071	3,928	4,744	5,824	8,001	8,396	13,415	24,130	29,880	16,071	14,033	11,740	13,500	15,702	12,485	21,246	23,605	24,271	25,061	36,531	42,710	40,452	13,271	25,081	35,079	12,801	
	S				3,794	4,871	4,873	8,007	8,386	13,368	24,066	28,134	18,361	14,201	11,144	14,120	15,486	12,119	21,235	23,674	23,622	25,726	37,004	42,810	39,189	14,091	25,276	35,197	12,823	
Suzuki (Baleno)	P				2,412	2,904	1,251	1,240	2,608	4,153	5,965	2,939	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	S				2,045	2,883	1,484	1,188	2,588	4,062	5,879	3,173	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Suzuki (Liana)	P															5,370	5,964	2,605	684	900	614	334	150	144	0	0	0	0	0	
	S															4,571	6,067	2,983	851	1,025	470	450	164	161	23	0	0	0	0	
Suzuki (Swift)	P																2,578	4,376	7,128	5,945	5,047	3,319	4,176	4,376	4,920	5,509	1,311	2,111	6,425	9,626
	S																2,353	4,080	7,040	6,096	5,128	3,490	4,143	4,245	4,916	5,050	1,828	2,316	6,190	9,338
Toyota (Corolla & Yaris)	P	4,731	5,164	5,651	8,369	8,705	8,486	5,763	12,861	20,525	23,007	31,094	35,036	33,672	27,054	43,382	41,419	46,352	32,882	28,124	51,392	57,474	52,874	51,218	56,684	23,602	47,679	55,383	19,650	
	S				8,268	8,778	8,116	6,151	12,867	20,321	23,002	30,527	35,762	33,640	26,760	43,510	41,111	46,207	32,608	29,087	51,398	57,452	52,676	51,412	56,720	23,467	46,650	56,528	18,838	
Hyundai (Elantra)	P																													
	S																													
Hyundai (Sonata)	P																													
	S																													
BAIC (D-20)	P																													
	S																													
Nissan (Sunny)	P		599	933	481	83	319	81	51	26	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	S				546	95	310	113	69	25	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Kia (Classic NGV)	P										459	188	465	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	S										687	81	546	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Kia (Spectra)	P					890	1,784	2,091	384	73	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	S					825	1,375	2,287	434	127	7	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1000cc																														
Suzuki (Khyber/ Cultus)	P	5,720	6,280	5,019	6,991	4,635	6,290	5,441	8,097	10,810	15,591	21,342	29,880	27,662	9,181	12,453	12,414	13,600	12,785	14,467	14,142	16,772	17,797	19,894	23,584	10,914	18,714	21,510	8,129	
	S				6,768	4,824	6,027	5,637	7,927	10,795	15,611	21,390	29,837	27,563	9,198	12,658	11,428	13,693	13,308	14,682	13,837	16,450	17,006	20,483	22,763	12,307	17,510	23,169	6,956	
Suzuki (Wagon-R)	P																													
	S																													
Suzuki (Alto)	P						4,489	2,816	4,775	7,196	11,411	17,513	21,546	18,805	6,641	10,665	12,873	15,288	0	0	0	0	0	0	0	0	0	0	0	0
	S						4,187	3,072	4,701	7,148	11,431	16,823	21,988	19,097	6,550	10,794	11,932	16,288	0	0	0	0	0	0	0	0	0	0	0	0
Hyundai (Santro Plus)	P					599	3,937	1,667	3,114	7,902	6,101	8,604	2,225	2,028	327	212	0	0	0	0	210	0	0	0	0	0	0	0	0	0
	S					378	3,454	2,245	3,135	6,922	7,009	7,031	3,470	2,227	404	244	0	0	0	0	152	50	7	1						
800cc																														
Daihatsu (Cuore)	P					1,353	3,304	2,845	4,580	6,468	8,525	7,883	12,786	12,406	5,803	5,145	6,280	3,635	0	0	0	0	0	0	0	0	0	0	0	0
	S					1,382	3,052	3,174	4,579	6,339	8,592	7,883	12,776	12,204	5,852	5,301	6,007	3,857	71	0	0	0	0	0	0	0	0	0	0	0
Suzuki (Mehran)	P	8,986	13,482	14,936	16,501	8,548	3,889	10,143	16,748	27,705	31,207	35,433	36,988	36,249	13,239	22,271	25,935	33,839	34,278	28,485	30,381	36,869	38,311	47,199	30,649	0	0	0	0	
	S				15,841	7,838	5,169	9,964	16,582	27,432	31,165	35,982	37,007	35,526	13,421	22,513	24,119	35,131	32,407	29,509	29,886	37,504	37,933	46,221	31,981	1,703	0	0	0	
Suzuki (Boln)	P	3,288	4,411	4,992	4,245	2,871	1,983	2,591	4,359	5,201	7,319	10,429	15,520	17,250	9,639	10,541	14,359	21,594	13,046	13,991	23,952	30,088	19,531	21,879	17,729	4,450	8,864	11,528	4,662	
	S				4,075	3,037	2,263	2,540	4,360	5,228	7,241	10,451	15,566	17,209	8,664	11,439	13,311	22,540	12,941	14,088	23,582	30,154	19,245	21,738	17,628	5,159	8,196	12,361	4,447	
Suzuki (Alto - 660cc)	P																													
	S																													
Suzuki (Margalla)	P	6,028	3,174	3,074																										
	S																													
TOTAL CARS:	P	33,419	37,032	38,676	42,927	35,332	41,556	42,679	66,432	103,662	133,722	170,487	176,016	164,710	84,308	121,647	133,972	154,255	120,332	116,605	152,524	179,944	186,936	217,774	209,255	94,325	151,794	226,433	101,984	
	S	0	0	0	41,337	34,911	40,310	44,378	66,315	101,848	134,550	165,965	180,834	164,650	82,844	123,957	127,944	157,325	118,830	118,102	151,134	181,145	185,781	216,786	207,630	96,455	151,182	234,180	96,811	

		1995-96	1996-97	1997-98	1998-99	1999-00	2000-01	2001-02	2002-03	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	
TRUCK																														
Hino	P	1,533	1,164	240	261	489	294	618	792	1,020	1,196	1,499	2,244	2,655	1,700	2,070	1,307	1,237	768	1,058	1,476	2,468	2,988	3,960	1,752	1,036	633	886	580	
	S	-	-	-	278	455	309	626	758	948	1,262	1,449	2,035	2,652	1,724	2,037	1,338	1,163	842	1,055	1,510	2,458	3,042	3,874	1,808	1,038	668	889	584	
Nissan	P	383	795	483	251	174	198	206	627	898	1,306	1,652	829	926	567	515	469	228	208	378	857	804	722	1	0	0	0	-	-	
	S	-	-	-	259	193	198	204	614	845	1,326	1,478	871	1,166	551	519	487	224	226	378	852	804	702	18	0	0	0	-	-	
Dong Feng	P	789	696	784	486	250	420	310	510	104	23	4	3	0	3	0	0	0	0	0	0	0	0	0	-	-	-	-	-	
	S	-	-	-	430	318	351	378	511	75	27	16	2	0	4	0	0	0	0	0	0	0	0	-	-	-	-	-	-	
Master	P	-	-	-	-	-	-	-	-	-	551	466	380	590	384	490	746	712	648	641	784	929	1140	1579	1302	356	1078	1482	988	
	S	-	-	-	-	-	-	-	-	-	565	464	378	619	362	505	736	693	583	650	811	890	1115	1561	1219	424	897	1731	971	
ISUZU	P	165	79	59	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	128	897	954	822	481	350	379	420	299	597	922	1465	2862	3786	2981	1481	1827	3044	1346	
	S	-	-	-	-	-	-	-	-	-	165	866	938	913	495	559	381	314	297	580	938	1398	2640	3878	2801	1582	1907	2893	1463	
JAC	P	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	72	269	247	160
	S	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	44	223	289	164	
Volvo	P	-	4	112	85	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-	-	-	
	S	-	-	-	4	56	67	0	0	0	0	69	0	0	0	0	0	0	0	0	0	0	0	-	-	-	-	-	-	
Transmobile (Yasoob)	P	124	179	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	S	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOTAL TRUCKS:	P	2,994	2,917	1,683	1,083	913	912	1,134	1,929	2,022	3,204	4,518	4,410	4,993	3,135	3,425	2,901	2,597	1,923	2,674	4,039	5,666	7,712	9,326	6,035	2,945	3,807	5,659	3,074	
	S	-	-	-	971	1,022	925	1,208	1,883	1,868	3,345	4,273	4,293	5,350	3,136	3,620	2,942	2,394	1,948	2,663	4,111	5,550	7,499	9,331	5,828	3,088	3,695	5,802	3,182	
BUS																														
Hino	P	186	206	186	258	534	444	630	756	1,195	1,392	668	744	887	515	484	394	468	420	477	484	840	682	340	442	260	168	160	268	
	S	-	-	-	223	501	455	560	795	1,187	1,293	649	770	926	523	517	409	490	410	496	475	821	709	334	442	262	184	160	254	
Nissan	P	50	79	108	266	146	102	36	60	96	120	48	31	54	0	30	0	6	0	6	0	0	0	0	0	0	-	-	-	
	S	-	-	-	252	162	102	36	36	107	93	79	47	43	18	30	0	6	0	6	0	0	0	0	0	0	-	-	-	
Dong Feng	P	154	70	220	600	780	780	420	480	89	110	40	8	15	11	0	0	0	0	0	0	0	0	0	-	-	-	-	-	
	S	-	-	-	585	699	827	469	501	69	131	47	16	18	9	2	0	0	0	0	0	0	0	-	-	-	-	-	-	
Master	P	-	-	-	-	-	-	-	-	-	21	6	5	8	0	19	1	22	4	14	11	32	178	304	254	177	319	369	276	
	S	-	-	-	-	-	-	-	-	-	23	10	6	7	1	19	0	23	4	5	12	28	158	306	274	177	355	413	263	
Isuzu	P	84	101	77	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	119	63	205	182	136	95	95	72	98	61	80	198	258	159	217	95	83	132	157	
	S	-	-	-	-	-	-	-	-	-	65	142	139	201	135	89	106	90	96	70	82	168	263	122	219	120	113	123	137	
TOTAL BUSES:	P	474	456	591	1,124	1,460	1,326	1,086	1,296	1,380	1,762	825	993	1,146	662	628	490	568	522	558	575	1,070	1,118	803	913	532	570	661	701	
	S	-	-	-	1,060	1,362	1,384	1,065	1,332	1,363	1,605	927	978	1,195	686	657	515	609	510	577	569	1,017	1,130	762	935	559	652	696	654	

LCV & Pickup		1995-96	1996-97	1997-98	1998-99	1999-00	2000-01	2001-02	2002-03	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	
Suzuki Jeep (Potohar)	P	2,274	792	657	622	380	459	564	374	807	1,120	1,290	1,891	0	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	
	S	~	~	~	615	464	432	506	465	807	1,107	1,298	1,863	35	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	
Toyota Fortuner	P	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	847	420	685	582	1,373	4,183	2,613	1,163	3,546	~	~	
	S	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	812	390	722	602	1,375	4,186	2,609	1,163	3,543	~	~	
Toyota Hilux	P	939	2177	2223	1800	1185	1411	1697	3045	2229	3,394	2,575	0	2,138	1,441	2,030	3,060	4,930	3,676	4,468	4,811	6,040	5,698	7,485	6,049	3,754	7,962	~	~	
	S	~	~	~	~	1799	1223	1360	1741	2861	2399	3,389	2,551	52	2,001	1,534	2,012	2,897	4,413	4,282	4,520	4,823	5,923	5,860	7,470	6,070	3,748	7,043	~	~
TOTAL (Toyota IMVs)	P	939	2,177	2,223	1,800	1,185	1,411	1,697	3,045	2,229	3,394	2,575	0	2,138	1,441	2,030	3,060	4,930	4,523	4,888	5,496	6,622	7,071	11,668	8,662	4,917	11,508	17,055	13,046	
	S	~	~	~	~	1,799	1,223	1,360	1,741	2,861	2,399	3,389	2,551	52	2,001	1,534	2,012	2,897	4,413	5,094	4,910	5,545	6,525	7,235	11,656	8,679	4,911	10,586	18,005	12,266
Sigma (Defender)	P	~	~	~	~	~	~	~	~	~	444	1,182	1,407	1,590	932	1,172	883	451	628	797	424	191	0	0	0	0	0	0	0	
	S	~	~	~	~	~	~	~	~	~	407	1,222	1,534	1,413	1,066	1,201	807	342	626	761	441	173	0	0	0	0	0	0	0	
Hyundai (Tucson)	P	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	3821	4,842	4,915
	S	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	3748	4,895	4,774
BAIC (BJ40L)	P	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	444	191
	S	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	442	169
Honda BR-V	P	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	2,157	9,181	4,912	2,401	3,961	4,199	4,356	
	S	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	2,159	8,684	5,045	2,296	4,015	4,255	4,056	
BAIC (X-25)	P	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	12	0
	S	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	11	0
Sazgar Haval	P	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	1,670
	S	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	1,657
Chery Tiggo	P	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	1,318
	S	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	1,268
Suzuki (Ravi)	P	1,743	2,376	2,620	2,034	1,066	778	1,482	1,701	2,085	3,310	5,418	10,117	11,828	12,643	12,590	15,860	15,953	10,808	12,300	23,372	29,796	18,567	21,570	17,411	6,788	9,760	14,436	4,011	
	S	~	~	~	1,952	1,121	854	1,472	1,710	2,087	3,286	5,416	10,098	11,857	11,900	13,211	14,601	17,015	10,734	12,419	22,815	29,825	17,944	21,506	18,281	6,918	9,631	14,230	3,808	
Dong Feng	P	~	~	~	~	~	~	~	~	304	21	24	4	94	44	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	S	~	~	~	~	~	~	~	~	209	86	33	14	100	41	18	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Hyundai (Shehzore)	P	~	~	~	~	1,534	2,793	2,721	3,069	4,270	8,022	9,368	8,381	6,832	1,996	1,006	186	0	0	698	0	0	0	0	0	0	0	0	0	0
	S	~	~	~	~	1,429	2,827	2,774	2,987	4,203	8,012	9,234	8,574	6,848	1,883	1,127	203	0	0	680	10	10	0	0	0	0	0	0	0	0
Master	P	~	~	~	~	~	~	~	~	~	1,547	1,767	1,170	462	36	142	36	46	33	11	6	0	0	0	0	0	0	0	0	0
	S	~	~	~	~	~	~	~	~	~	1,528	1,717	1,243	515	42	128	45	44	26	16	8	1	0	0	0	0	0	0	0	0
JAC X200	P	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	359	468	359	720	994	491	
	S	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	160	611	392	732	931	556	
D-Max	P	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	525	465	420	480	150	
	S	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	400	656	316	473	194	
Hyundai (Porter)	P	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	703	883	1,959	1,185	
	S	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	334	1,187	1,845	1,319
TOTAL JEEPS & PICKUPS:	P	4,956	5,345	5,500	4,456	4,165	5,441	6,464	8,189	9,695	17,858	21,624	22,970	22,944	17,092	16,940	20,025	21,380	15,992	18,694	29,298	36,609	27,795	42,778	31,978	15,633	31,073	44,421	31,333	
	S	~	~	~	4,366	4,237	5,473	6,493	8,023	9,705	17,815	21,471	23,378	22,769	16,466	17,697	18,553	21,814	16,480	18,786	28,819	36,534	27,338	42,006	33,016	15,507	30,215	45,087	30,067	

SUV (Sports Utility Vehicle)

(2000cc 4WD)		1995-96	1996-97	1997-98	1998-99	1999-00	2000-01	2001-02	2002-03	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	
Kia (Sportage) ★	P	~	~	~	~	~	~	513	820	802	414	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	S	~	~	~	~	~	~	503	814	698	425	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL SUV:	P	~	~	~	~	~	~	513	820	802	414	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	S	~	~	~	~	~	~	503	814	698	425	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

★ Kia Sportage upto June 2005 was reported by DFML

FARM TRACTOR

Fiat (New Holland)	P	6,503	4,939	6,288	12,198	18,373	16,265	9,138	12,114	16,637	20,840	24,574	27,018	25,740	30,183	31,430	28,582	16,117	18,856	11,920	16,647	12,775	19,583	28,871	17,455	11,691	14,881	23,988	12,629
	S	~	~	~	12,272	7,038	15,876	9,371	12,617	16,888	21,163	24,649	26,927	25,907	30,117	31,432	27,187	17,740	18,547	11,608	17,078	12,755	19,833	27,839	17,993	11,825	15,129	23,942	12,320
Millat (Massey Ferguson)	P	9,590	5,478	7,856	14,446	6,186	15,370	14,663	14,126	19,133	22,360	24,313	27,080	27,516	29,785	40,177	42,188	32,003	32,003	21,600	31,126	21,079	34,081	42,507	32,182	20,779	35,571	34,892	19,097
	S	~	~	~	15,142	16,163	15,245	14,630	14,215	19,012	22,415	24,153	27,125	27,296	30,234	40,080	42,016	32,005	32,046	21,040	28,711	20,479	34,506	42,707	32,018	20,706	35,527	35,005	18,622
Orient IMT Tractor	P	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	1,001	1,110	1,060	311	516	265	138	299	0	0
	S	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	~	936	1,011	752	653	341	394	196	264	0
TOTAL FARM TRACTORS:	P	16,093	10,417	14,144	26,644	24,559	31,635	23,801	26,240	35,770	43,200	48,887	54,098	53,256	59,968	71,607													

